



## Message from the CEO

One of Dynanet's Corporate Goals is to "Ensure Customer Satisfaction through the delivery of quality people, services and products." We live this goal every day and it is what sets Dynanet apart from our competition – our employees and our customer focus. In this issue, we highlight Dynanet employees that have been recognized by going above and beyond at their customer agency. Throughout Dynanet we are seeing employee growth at client agencies like the Food & Drug Administration (FDA), the Office of Personnel Management (OPM) and at the General Services Administration (GSA). We have demonstrated to customers that we are living our goal of customer satisfaction and we are seeing the results. I personally want to thank all of our employees for their continued dedication and hard work. Without you, we would not be as successful as we are today.

## Corporate News

### Dynanet's New Website Launched March 2015

Based on results of Dynanet's 2014 customer survey, we have made significant improvements to our corporate website ([www.dynanetcorp.com](http://www.dynanetcorp.com)). This professional looking site includes customer success stories, upcoming events, customer testimonials and much more. Please let us know what you think.

### Thanks to our Employees, Dynanet is Growing!

Over the last three months, Dynanet has been growing at the General Services Administration (GSA) and the Food and Drug Administration (FDA) thanks to the terrific work our employees are doing. At GSA, where Dynanet is teamed with Lockheed

Martin (LM) on a very large program, we are web-enabling their mainframe system and performing applications maintenance and improvement for complex and disparate systems that are over 30 years old. Dynanet converted the ColdFusion, MySQL database and Windows Server applications, into a 508 compliant, state-of-the-art technology using Java Spring Framework to reduce the number of applications. The recipe of our success is simple. We have a dedicated program manager in Mike Rice, who cares about his Dynanet team, is focused on GSA's mission, and has built a great relationship with the LM program staff. But more importantly, we understand that our success hinges on the quality work that our team performs and because the quality of our work and our

DYNANET'S MISSION IS TO PROVIDE SYSTEM INTEGRATION SERVICES FOCUSED ON OUR PUBLIC AND PRIVATE CUSTOMER'S MISSION THAT SOLVES COMPLEX BUSINESS PROBLEMS.

### DYNANET CORPORATE GOALS

Provide a dynamic and challenging environment as the employer of choice.

Ensure customer satisfaction through the delivery of quality people, services, and products.

Anticipate customer's needs through the use of innovative and cutting edge approaches and solutions.

Be a socially responsible company.

Be a trusted business partner.



### Follow Dynanet on LinkedIn

Dynanet is on LinkedIn. Please follow Dynanet on LinkedIn. Search for "Dynanet Corporation".

customer service approach we have solidified our credibility and trust with not just GSA end users but LM. This type of partnership has resulted in growth and our team now stands at 12 people.

We used this same approach at FDA, where we are again supporting LM on a very large program, modernizing a collection of systems with an integrated set of applications that share a Framework of common services and interface. Dynanet not only focused on developing great relationships with the LM team but also providing quality resources by our recruiters. As such, we recently added two people to the team!

Having said all this, we know that our success relies on hiring and retaining great people. Did you know that you can help? We have an Employee Referral program. If the candidate you refer is hired, you will receive a referral award of up to \$1,000. To access the form, go to <http://www.dynanetcorp.com/about/careers/employee-referral/>.

### Dynanet and Business Process Management: Want to get certified?

One of the things that Dynanet has always prided ourselves on is being an agnostic software developer, using the agile/scrum approach [in some cases], to modernize legacy mainframe systems. However, we are evolving and always looking to proactively identify

additional solutions to provide more value to our clients. One thing the executive team recently noticed is that we provide a variety of services around our client's business processes and in fact, we perform excellent services in the area of Business Process Management. For example, at the Office of Personnel Management (OPM), we understand the full lifecycle of the Federal Investigative Service process from when an application gets entered into the system to the time it gets adjudicated. Further, at the Food and Drug Administration (FDA), we know the Medical Device pre and post-market surveillance processes, just as well as the FDA staff. Lastly, we know a plethora of business processes at the General Services Administration (GSA) in the following offices: Office of General Supplies and Services, Office of Integrated Technology Services, and Office of Travel, Vehicle and Credit Card Services. Hopefully, you are seeing a reoccurring theme here...we know our customer's business processes!

As such, Dynanet is making a strategic push and has enrolled into the IBM Value Added Software Reseller program, specifically around the Business Process Management (BPM) and File Net (case and records management) solution suite. Once we become resellers, we'll build our service capabilities and develop re-usable solutions. The program we enrolled in will allow us to have a sandbox to create proof of concepts and prototypes at no charge

to the customer. Imagine having a place to play with leading edge tools!

We are very excited about this opportunity and already have experienced a lot of momentum and IBM support. For example, in late March, we submitted a response to an OPM Request for Proposal for an Enterprise Content Management Solution opportunity; in mid-March we submitted a response to a FDA Request for Information for an Investigative Management solution; and are currently evaluating a Library of Congress opportunity. We already have four people taking various self-study certification classes and are looking for more interested people. If interested and don't be bashful, email Ken Beecher at [kbeecher@dyanetcorp.com](mailto:kbeecher@dyanetcorp.com).

#### **Dyanet Apparel**

Have you ordered your Dyanet company shirt? Have you received your Dyanet lanyard and business cards? If you are interested in finding out more about these items, please contact Jenna Hornick, Office Manager, at 443.661.1403.



**Dyanet New Apparel**

#### **Dyanet On LinkedIn**

We are working extremely hard to increase our social media presence. As such, Dyanet posts weekly updates to our LinkedIn site, including an overview of our Scrum methodology and business development/proposal process, to name a few topics. LinkedIn is a valuable tool not only for our business, but for you professionally. So, if you are not a LinkedIn member, join now so you don't miss out on these weekly posts. Please follow Dyanet on LinkedIn and share our page with your colleagues. Momentum breeds momentum and we need your help. Take a look at some of the articles we posted and if you have something you want to post, whether an update to your project, a technology you are using, or some thought leadership, we want to hear from you! Additionally, this is a great opportunity for you to grow professionally and get published! Submit your articles to Sherri Brown at [sbrown@dyanetcorp.com](mailto:sbrown@dyanetcorp.com).

#### **Introducing the Technology and Solution Exchange (TSE) - A new Dyanet Program**

One of the many things we learned from our brand audit is that our most valuable asset, our employees, are eager to learn about new technologies and solutions. As such, we introduced a new Dyanet program entitled, the Technology and Solution Exchange (TSE). The TSE will be a one-hour conference call every 6-8 weeks to

share best practices, solutions, and ideas that are employed on current Dynanet projects. This will be a great opportunity to not only learn about current projects and new solutions but also meet other members of the Dynanet family. If you would like to be

a guest speaker on one of the exchanges, please email Ken Beecher at [kbeecher@dynanetcorp.com](mailto:kbeecher@dynanetcorp.com). As an incentive to volunteer, each speaker will receive a \$50 gift card to the restaurant of his or her choice!

## Employee News

### **Dynanet Team Successfully Deploys a Major Software Release at OPM**

On Sunday March 15, Dynanet's OPM team working on the OPM Personnel Investigations Processing System Imaging System (OPIS) successfully deployed a major software release known as "To-Be Release 1". This set of applications replaced the Electronic Data Access (EDA) application and many additional satellite components. Even though the implementation date was moved up by two months, the team was still able to deliver.

At a recent CIO Town Hall meeting the Dynanet team was called out for having delivered a major win resulting in over \$100,000 savings in printer ink, \$200,000 in paper and \$5,000,000 in contract manual labor annually. In an email to the CIO and our team, Dallas Stump, OPIS Systems IT Specialist said, *"[To-be-release 1] has successfully been deployed into production today. "AS-IS" EDA and I2I applications have now been decommissioned. Users have validated that full system functionality exists and have reported some performance improvements with the new system during the testing as well. We would like to take this time to thank everyone in FIS, NM and AS that worked together to make this deployment a success."*

In addition, Deputy CIO Paul Craven said, *"Outstanding, thanks one and all for your hard work and dedication"*, and Chief of Applications Systems Curtis Mejeur said, *"Excellent work all. I can't say thanks enough for all of the hard work. "*

This accomplishment was the result of many months of dedication to the customer, reflecting extremely well on the technicians and ultimately Dynanet. Thanks and congratulations to the Team - Chintan Choksi, Geraldine (Binky) Gabinete, Hamid Gooda, Arun Krishnamurthy, Srikanth Kurkal, Ray Lam, Cheikhou Ndoye, Dan Nguyen, Srinivas Rampally, Erik Swanson, Qintao Zhao, and Inna Tsimbler from the Systems Integration Testing team.

### Dynanet Team Turns Around FDA Request In Less than One Day

Two FDA Senior Executives recognized Helena Tepper for responding to an FDA request in less than one day. Sara Aguel, CDRH Policy Analyst said “...[I] was impressed to find that HDE stories were already in the queue and ready to go. Impressive turn-around for a decision made just yesterday morning. Please send along my thanks.” Congratulations Helena!

### A Giant Leap Forward with Email Templates

Congratulations to Chris Barlow on Dynanet’s FDA team. Chris created a document he called “Templocity” that uses an element of Open Office to process Word documents as templates. The template is easier to use and it differs from the original only in some relatively straightforward substitutions for the dynamic attributes. This is a giant leap forward from the types of documents that were being submitted. Congratulations Chris!

### Welcome New Employees

Please welcome the following employees who joined the **Food & Drug Administration (FDA)** team:

Chuck Grasser  
Anowar Hossain  
Ron Wang

## Employee Profile

### Katrin Kassiri, Dynanet Director of Recruiting



Katrin recently joined Dynanet as our Director of Recruiting. As a Human Resource professional with a solid history of excellent recruitment results, Katrin possesses a strong understanding of the government contract in addition to recruiting for cleared positions such as TS/SCI with Full Scope Polygraph requirements.

Katrin is a top performer who manages and supports Federal agencies and commercial clients with full lifecycle technical recruiting. Her ability to be an effective communicator and problem solver assists her team in possessing initiative and drive to exceed project goals. Katrin is known for creating and retaining the most functional teams who always work at optimal levels.

## 2015 Events

### Ulman Cancer Fund – Blue Jean and Bow Tie Ball

One of Dynanet’s Corporate Goals is to “Be a socially responsible company”.

Dynanet has been practicing this goal long before it was published in our first newsletter. Dynanet sponsored and attended the Ulman Cancer Fund (UCF) - Blue Jean and Bow Tie Ball. UCF is a leading voice in the young adult cancer movement and works at a grassroots level to support, educate, connect, and empower young adult cancer survivors. UCF works both at the community level and with its national partners to raise awareness of the young adult cancer issue, and to ensure all young adults and families impacted by cancer have a voice and the resources necessary to thrive.

## Feedback

We hope you found the information in this issue of the Dynanet Newsletter useful. Please let us know what you think. Send your feedback to Sherri Brown at [sbrown@dynanetcorp.com](mailto:sbrown@dynanetcorp.com).

### ABOUT DYNANET

Dynanet Corporation has a long history of successfully assisting federal and state governments in accomplishment of their missions. The proof of our success is in the numerous accommodations and awards we have been given and the list of partners who choose Dynanet as a business team member. A highly experienced and senior leadership team with both private sector and federal experience leads our talented and certified professionals.

**8182 Lark Brown Road, Suite 300 | Elkridge, Maryland**

**21075 | 443-661-1403 | [www.dynanetcorp.com](http://www.dynanetcorp.com)**